

EC 101
LA 001



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29th Jul 2024:

* micro vs macro - independent grading $\leftrightarrow$ final grading - 100% AA + Subjective Questions 

Definitions Practice Theory

* Economics: ① Phenomena - cause / effect / hypothesis } god example ①✓ ②✓ ③x
 ② observe - phenomena / hypothesis } so god $\neq$ science
 ③ replicated } science iff ①✓ ②✓ ③✓

$\hookrightarrow$ science of making choices
 $\hookrightarrow$ modern economics is science of rational choices / decision-making under scarcity.

choice vs rational choice

example: we pay high price for good which is more efficient?

$\rightarrow$ choice from optimised / maximised behaviour
 $\rightarrow$ pizza choice example

100€ example - given all choices I can only buy pizza? (rational choice) or (optimised behaviour)

HP: printer slower to increase profit.

Test 9: Electric car slower to $\uparrow$ profit.

macro institutes (gov / comp) policies to manipulate stuff.

economics gives us idea of optimised choice. - replicable ✓✓✓

Advantage? - control every ind behaviour (in average sense)

WHY? slower, more sales? fast high price HP only for offices $\rightarrow$ made it slow $\rightarrow$ now cannot be used by offices. $\rightarrow$ By making slow $\rightarrow$ ② markets

for test 9: same car

slow

fast

slow
 0.2×1

fast
 1

$\rightarrow$ profit of c

one more example: Long term capital gain tax: ($> 14y$)

gold / land / diamond
 gold / diamond not splittable

increase in value of capital $\rightarrow$ tax

inflation?

100€ $\rightarrow$ 500€

or 100€ after 24 yrs? (325€)

indexed capital gain

tax value is same

conclusion: people can be manipulated as everyone thinks rational.

no one is going to purchase it

capital gain tax on indexed capital gain vs capital gain

$0.2(x - 36570000)$

$0.125(x - 7000000)$

$\hookrightarrow$ reuse if $> 80\%$: profit

30th July:

"mercantilism"

Development of society: maximising/wealth accumulation

↓ classical + mercantile

"marginalism" (early 20th century)

↳ 10 pen by → Benefit trade

think of using 9 pen, one additional unit? what is one additional unit benefit?

marginalism is not this thinking

additional unit benefit? cost?

→ Benefit of 10th purchase cost of 10th else don't

How to increase → international trade

Chanyaka: how to use data for betterment of society? : mercantilism. No continuity of work so we don't study that.

they help us in ① marginalism ② partial Eq. ③ general Eq. only look for optimisation and models all models simultaneously

Before: more sales → sell and buy: "Sales law": supply creates demand

1929: The great depression: Huge accumulation of inventory, goods cannot be sold, no demand. "Keynesian Economics": we have to look at the demand side also → increase govt. expenditure.

macroeconomics has evolved b/w ancient v/s classical

* let's say they start factory → employment
* govt by taxation

modern econ - Behavioural economics - economics and psychology

explains many anomalies like? → why individuals take risk? more money if coming from airport but less money for same dist not airport
uber vs kai pili line
more line

2008 housing crises

AB
BA
BB
BBB

} → Bad bonds failed

modelling human behaviour and changing them

↳ Hence: No freedom of choice

see: slides for definitions

Note: to consume goods, no need to optimise only supply.

wealth: anything that don't have exchange value not wealth.

Economic value: Anything that creates value - money creates/works in house - not measured

↳ In economics we see this only
measurable activity: measured - someone working

See slides first guy.

Norm: society culture
Normatives: society develops norm, good if follow or bad then - touching legs to norm

second guy: see ppt

Normative v/s positive

↳ good vs bad

↳ Cause and effect (no mention of good vs bad)

→ New tax system:

- ① value of RE more than scr
- ② less tax in new system
- ③ none tax if less than scr

Last economic thinker - P.A. Samuelson, now it is model based

1st aug:

model: measurement of economic activities (small country / economy)

FIRMS

HH

factors: ① market

2 economic units interacting: who is producing goods? FIRMS
what do they need

Factors of production: ① LAND ② LABOUR ③ CAPITAL ④ ENTREPRENEUR

Note: this is a stock concept.

change of capital is investment.

$$I_t = K_t - K_{t-1} + \Delta K_{t-1}$$

* Produced means of production stocks and all is used to purchase this produced means of production

class example: CAPITAL: goods gone through production → Furniture, PA system, factories, machines

Economic model for calculating GDP in a year (t)

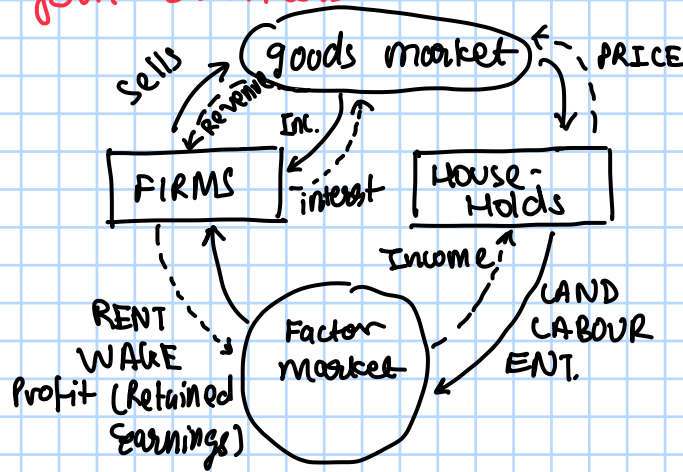
GDP: value of all final goods and services produced within the geographical boundary of a country in year t.

Investment = change in capital stock.

Basic example

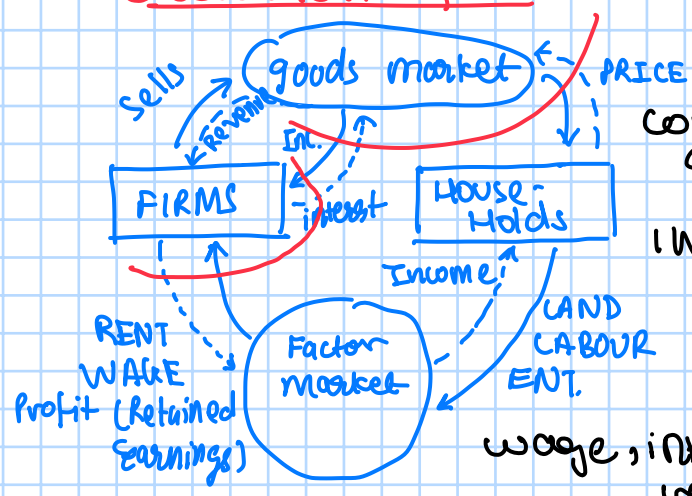
- * No external trade
- * No govt business

CIRCULAR FLOW DIAGRAM



To produce goods FIRMS NEED
 ① LAND ② LABOUR ③ CAPITAL ④ ENT
 "Produced means of production"
 See its opposites

Calculation of GDP:



Consumption on Expenditure
 Investments
 Total GDP Expenditure method:

$$GDP = C + I \rightarrow \text{Investments} + \text{unwanted inventory}$$

↓
consumption

wage, interest, profit, rent
 Total GDP Income method:

$$GDP = \text{wage} + \text{Int} + \text{Profit} + \text{Rent}$$

→ Investment + unwanted inventory

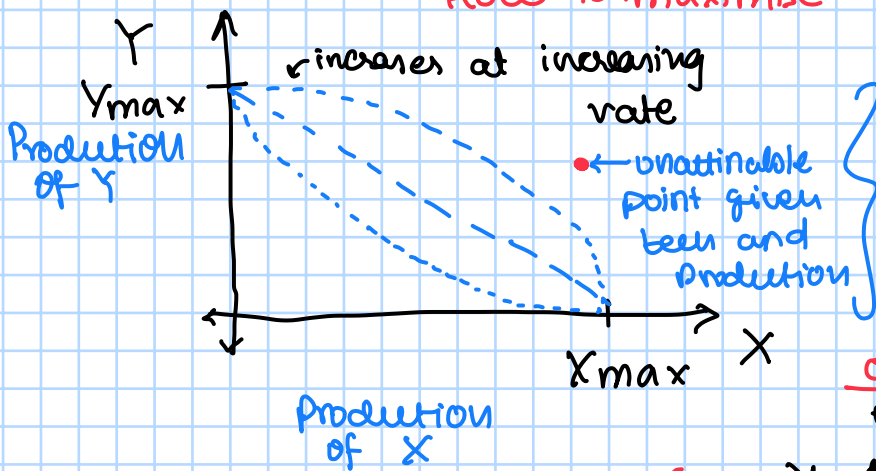
Note: $C + I = \text{wage} + \text{Interest} + \text{Profit} + \text{Rent}$

→ consumption on expenditure

Production possibility Frontier:

scarce resource in production
producing 2 goods: X, Y
Scarce resource: L

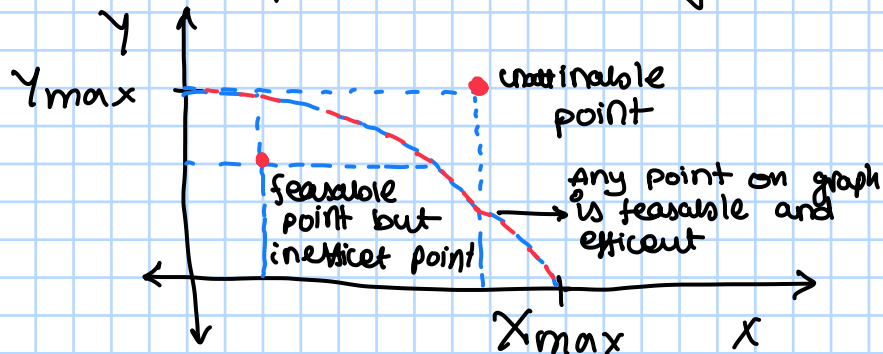
How to maximise production?



This is a model that tells the correlation of production of X and Y with each other (given scarce resource)

opportunity cost: giving up something to produce something else

graph production possibility frontiers



Social welfare function:

$\max W(X, Y)$ ← we have to maximise social welfare

Amount of labour
 $T(X, Y) \leq L$ ← maximum labour country has

$X \geq 0, Y \geq 0$

So we also should model irrational behavior on

So if economy is fully rational then we don't rationalise decisions.

Assumptions:

- ① Labour is scarce
- ② Labour is fixed
- ③ Technology is fixed
- ④ Both X and Y needs labour
- ⑤ Individuals are rational

BOUNDED RATIONALITY

Principles of Economics: See slides but:

- * gov't has to interfere in market
- * Standard of living & goods & services

- * Trade offs
- * Cost is what we give
- * Rational people - think margin
- * People respond to incentive
- * Trade make everyone better
- * Markets are efficient way to organize activity.

5th Aug: circular flow diagram:

* interest payments: Borrower gets money - what is being exchanged?
 - what lender gets?
 - transaction of promise.

Opportunity cost - which good it produces?
 - why does it produce it?

- also financial market is based on promises (even options)

Producer has some resources (labour for example)

Coats

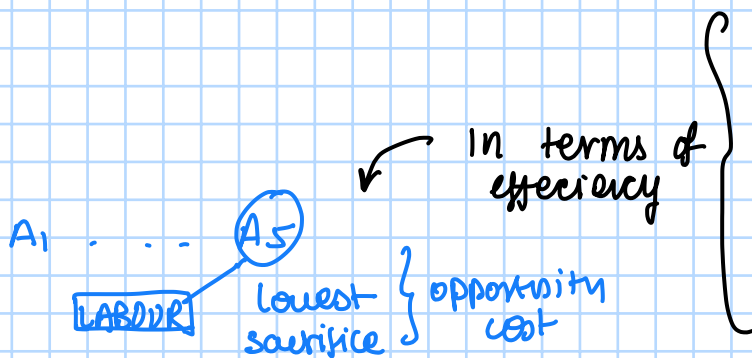
Beer

* why will producer create coats and not beer?

* which will produce higher returns?

* is producer a passive identity?
 → just because the producer is ⁰ eff. in cotton, then cotton is generated cheaply → more profit

→ Profit is outcome



Opportunity cost - value of the next best alternative that is forgone for making choice.

Example: sleep 1 hour, miss lecture:
 opportunity cost: "value" of lecture we are missing

Example - producer → cheese
 → wine



a_{LC} : amount of labour for 1 unit cheese
 a_{LW} : amount of labour for 1 unit wine

Resource = labour → technology

Note: economy tries to make a_{LW}, a_{LC} less (technological innovation)

$a_{LC} : Q_C \leftarrow$ amount produced $Q_C a_{LC}$ = labour allocated for production of cheese.

$a_{LW} : Q_W \leftarrow$ amount produced $Q_W a_{LW}$ = labour allocated for wine.

$$Q_C a_{LC} + Q_W a_{LW} \leq L \text{ (Labour)}$$

PRODUCTION POSSIBILITY FRONTIER

$a_{LW} \dots \dots 1$ unit wine (right graph)
 $1 \dots \dots \frac{1}{a_{LW}}$ unit wine

if 1 unit cheese (a_{LC} labour free) free

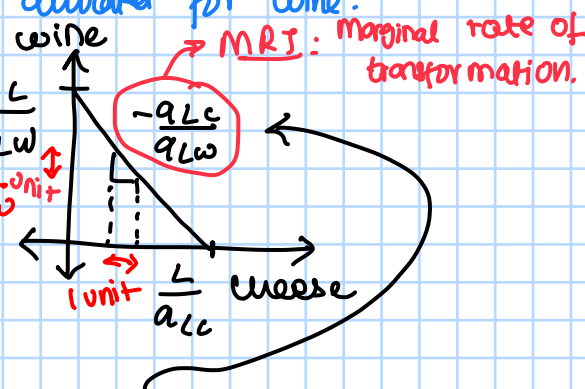
a_{LC} is free, used for wine:

$$\text{amount of wine} = 1 \times a_{LC} \times \frac{1}{a_{LW}} = \frac{a_{LC}}{a_{LW}} \text{ extra wine produced.}$$

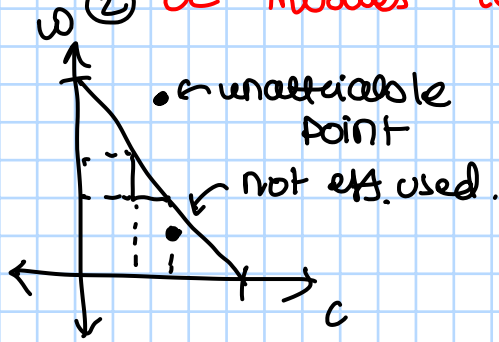
Note: slope gives opportunity cost of cheese with wine. [as wine is next best thing]
 Here opportunity cost is dependent on:

Technology.
 (Not labour but a_{LW} and a_{LC})

Every 1 unit of cheese $\Rightarrow$ we have to give up $\frac{a_{LC}}{a_{LW}}$ units of wine = slope = opportunity cost.



Assumptions: ① Labour is fully used
 ② OC involves the efficiency in the usage of the resources.



efficient vs optimum

- | | |
|--------------------------------------|--|
| - without unemployment of resources. | - maximising something |
| - use all resources | - 3 people out of 10 used for example. |
| - all 10 used | - produce optimum |
| - produce more | |

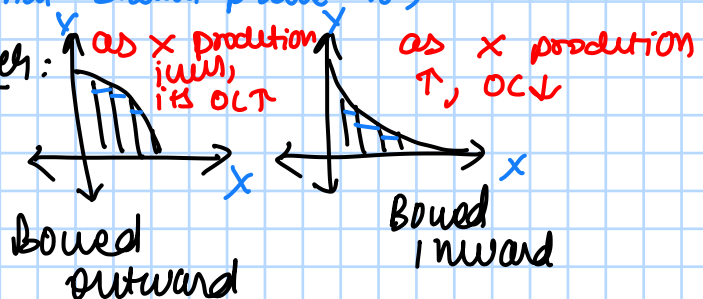
us :- production of rose

- American consumer wants rose
- Rose: more resources, labour, etc
- Price to import is less than cost.
- opportunity cost: amount of resources will be (large to give up BUT: India has less OC (so India should produce it))

Types of Production possibility frontiers:

PPF of increasing OC v/s

PPF of decreasing OC.



Note : OC just gives us what to produce.

6th Aug :

minimum opportunity cost decision taken? — YES

cheese vs wine example : $\frac{Q_C}{Q_W}$ } 1 unit of cheese production, how much wine given up?

let's say = B
(everything now should be worst d)

Normative good

↓
Norm(B)

To produce B = B unit
To produce C = 0.5 B give up
To produce C = 1.5 B give up

options	Resources	Norm(B)	Min opp	Choice
A	60	1.5	0.7	} C
B	40	1	0.7	
C	30	0.7	0.7	

Free trade : see noble lecture

- country has no restriction on trade
- no tax on import and export
- Home country bias - also a type of trade barrier.

* government doesn't interfere at all

* if done based on OC and comp. advantage beneficially.

	cheese	wine
Portugal (Reals)	90	80
England (pound)	100	120

100 unit labour = 1 unit cheese = 100 pounds

* England is producing cheese
* Portugal is producing wine

producer - min opp cost
- then comp. advantage
80 labour - 1 wine
1 labour - $\frac{1}{80}$ wine
90 labour - $\frac{90}{80}$ wine
1 cotton - $\frac{9}{8}$ wine

→ comp. advantage

Consumer own choice

Free trade

Business own choice

Consumer → goes to UK → Buy cotton
(market = £100)

goes to Portugal sell it for R £90

goes to UK ← Purchases wine $\frac{9}{8}$ units

sells wine: $\frac{9}{8} \times 120 = £135$ Arbitrage

So free trade is when there is no barrier, if production, consumption and transaction done in free trade there will always be

Arbitrage gain. In free trade: all producers will

free trade < good + bad

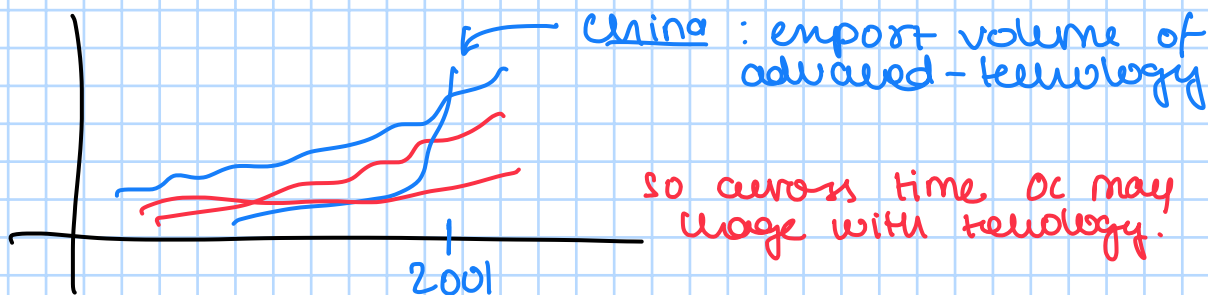
produce cheese and all in Portugal - wine.

Total production will be maximised

Division of labour $\approx$ lowest opp cost $\approx$ comp. advantage $\approx$ more efficiency

specialisation
division of labour
law of comparative advantage

} min
opp cost
efficiency



Note: for a country to make gains, one country has to fall.

- * if Portugal advances and makes cotton, England falls.
- * if China advances other country falls.

Demand and supply: • Producers will produce goods in which it has lowest opportunity cost.
• producers will specialize
• Division of labour

Questions:

what will be the rate at which goods will exchange? → how prices will be determined? → INTERACTION OF PRODUCER & CONSUMER

what is demand? what is difference b/w desire and demand?

Desire: Need, Want
- utility from consuming that good $u(x) > 0$ } + the ability to pay for the good $\Leftarrow$ Demand

Factors determines the demand of a good?

- PRICES of the good.

- Income

- PRICES of other related goods.

- weather, ect.

} how demand of a good varies as the price of the goods changes if other factors (income, price of other goods) remain const?

8th Aug:

Arbitrag option: If free trade is possible

controllable

uncontrollable

price

product

promotion

DEMAND

see in notes

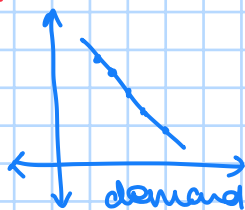
law of demand: Note this is not dynamic (time = const, price = not change)

Rational individuality

"The quantity demanded of a good is inversely related to its price; other things remain const"

Price of tomatoes ↑, then prices of all goods wrt the individual goes down.

Price



demand curve: neg sloped

↳ subst. effect
↳ income effect

Income effect

$P_x \uparrow$
 $\frac{M}{P_x} \downarrow$ money income (rel)

as $\frac{M}{P_x}$ goes down,

money income not feeling that good, in relativity the individual thinks income goes down.

(But every good)

$$Q_x^D = a + bP_x + B$$

all other factors for demand

P_x high
⇒ other goods cheaper
⇒ consumers sub. to cheaper goods.

this happens in two different goods

P_x high

other goods → cheaper

phone vs food

substitution of goods

if individual encounters higher price of that good, since individual has limited budget, compared to this good, other are cheaper.

substitution effect because P_x is high

cheap phone vs 5-phone

gross substitution

$$Q_x^D = b P_x^B \text{ (isoelastic)}$$

Demand curve faced by firms:

depends on

- * size of market
- * industry's organisation

Big firms:

monopoly:

- ↳ nuclear
- ↳ if supply ↓ price ↑
- ↳ catering to market
- ↳ price setting behaviour

Price taker

price setter

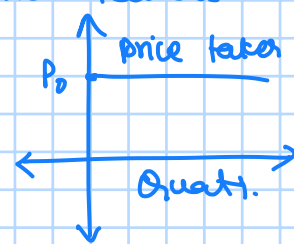
* Perfect comp.

- * monopoly
- * monopolistic competition
- * oligopoly

monopoly eg: ① Nuclear
② oil

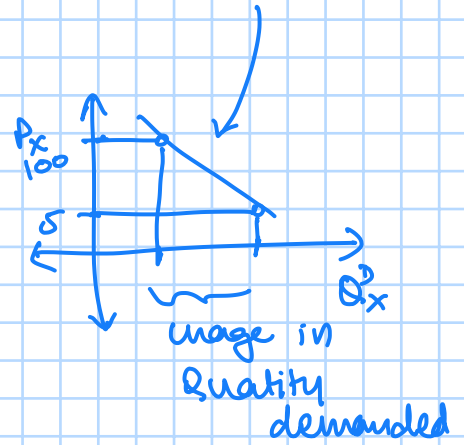
→ Small firm

- ↳ production does not matter to market.
- ↳ price takers



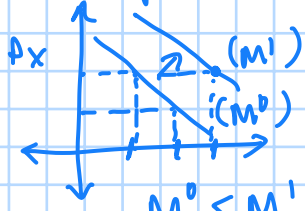
change in quantity demanded $\rightarrow$ Price of underline good
 vs
 change in demand

- ① $P_x \rightarrow$ Price is const.
- ② but other factors changes.
 like a) income
 b) Price of related goods
 c) other factors

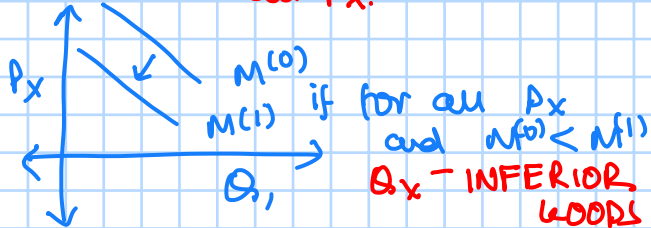


change in income

Consumer encounters higher income

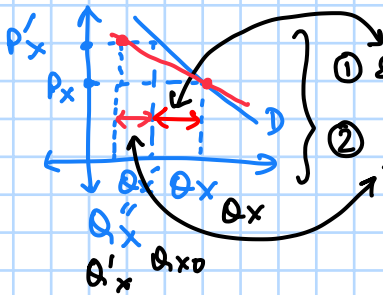


Q_x - Normal good
 - for $M' > M^0$, the demand shift for all P_x .



Q_x - INFERIOR GOODS

example:- Ramen noodles
 - NORMAL GOOD for
 - Ramen noodles if $M' > M^0 \rightarrow$ INFERIOR GOOD

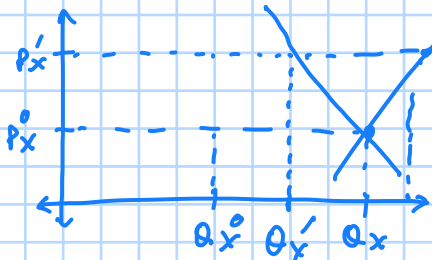


① subst effect: as $P_x \uparrow$, $Q_x \downarrow$

② income effect: Real income $\frac{M}{P_x} \downarrow$, consume less

$Q_x Q_{x'} \rightarrow$ PE (Price effect total)
 $Q_x Q_{x0} \rightarrow$ SE
 $Q_{x0} Q_{x'} \rightarrow$ IE

IF $Q_x \rightarrow$ INFERIOR GOOD



Positively, income effect >

substitution effect

good has to be inferior good

Note: certain conditions

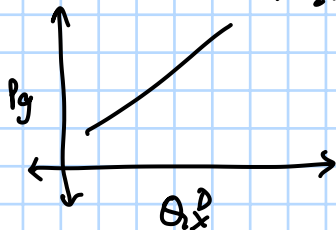
GIFFIN GOOD

Potatoes and wheat

* inferior good, income $\uparrow$ we will shift to meat (as inf good)

* if Potato price $\uparrow$, consumption of meat falls, we sub all wheat to potato. (as carbs are needed but potato are more imp) potato consumption $\uparrow$.

we consume gold, $\rightarrow$ NORMAL GOOD
 if $P_{gold} \uparrow \rightarrow$ sub of $P_{gold} \uparrow$ then demand inc



NOT GIFFIN GOOD

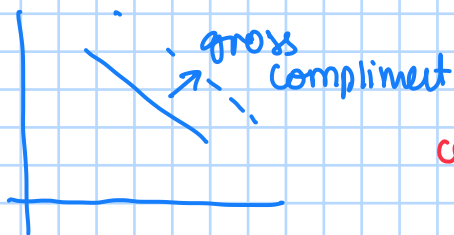
GIFFIN GOOD $\Rightarrow$ INFERIOR GOOD

12th Aug: Normal good vs inferior good



law of demand - sub. effect
- income effect

positively slope demand curve: income effect > sub effect
+ inferior good

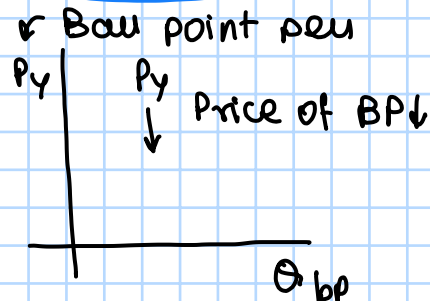
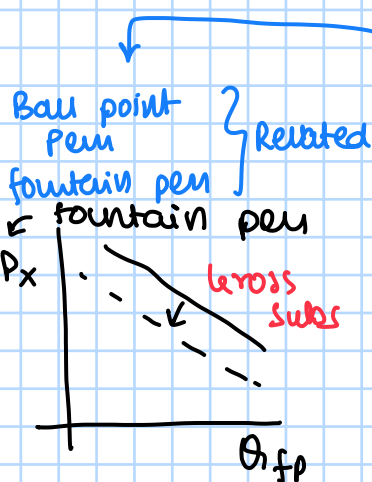


: might not be inferior good - gold

change in Quantity demand $\rightarrow$ last class
vs
change in demand

income
 $\downarrow$
last class

Price of other good change
- consumption of fountain pen
Ball point pen



complement goods

gross comp. { fountain pen $\uparrow$ ink } jointly

gross sub - other goods

net sub - new good cheaper (similar)

$$\frac{\partial Q_x^D}{\partial M} > 0$$

$$\frac{\partial Q_x^D}{\partial M} < 0$$

$$Q_x^D = f(P_x, P_y, M, Q)$$

$$\frac{\partial Q_x^D}{\partial P_x} < 0 \text{ (law of demand)}$$

$$\frac{\partial Q_x^D}{\partial P_y} > 0 \text{ gross sub (} P_y \downarrow, \text{ demand of } Q_x \downarrow \text{)}$$

$$\frac{\partial Q_x^D}{\partial P_y} < 0 \text{ gross comp (} P_y \downarrow, \text{ demand of } Q_x \uparrow \text{)}$$

Law of Supply: Quantity supplied $\propto$ Price

(other things constant)
cost of production

firms want to just produce goods, don't want to see anything else $\rightarrow$ their decision is to maximise profit.

Q_x^S = Quantity supplied during a period

$$\text{PROFIT} = P Q_x^S - C(Q_x^S)$$

$$\text{where } C(Q_x^S) = wL + rK + H + \text{Retained Profit}$$

$\rightarrow$ rate of interest

uses $\rightarrow$ rent $\rightarrow$ to ext.
variable const.

$\rightarrow$ cannot change P
Price taker
Price maker
 $\rightarrow$ can change P

$$\text{Profit} = PQ - (wL + rK + H + RP)$$

const variable

as a production / decision maker $\leftarrow$ goes away

$$C(Q) = wL + rK + (H + \text{retained profit})$$

$$\pi = PQ - (wL + rK) \leftarrow \pi \text{ should be maximised}$$

① D.C decided production decision

② we remove H and retained profit.

ent. will try to $\max(\pi) = PQ - (\text{wages} + \text{rate} + \text{rent})$

Note $PQ - (mL + rL + \text{rent} + \text{retained } \pi) = 0$

accounting profit $= PQ - (mL + rL + \text{rent})$

factors affect supply:

following factors:

① cost of production

② technology

③ price of other goods

④ Taxes

$\rightarrow$ Excise tax

$\rightarrow$ Ad valorem tax

Production of Subst.
paddy Profit $\uparrow$, Rice $\downarrow$

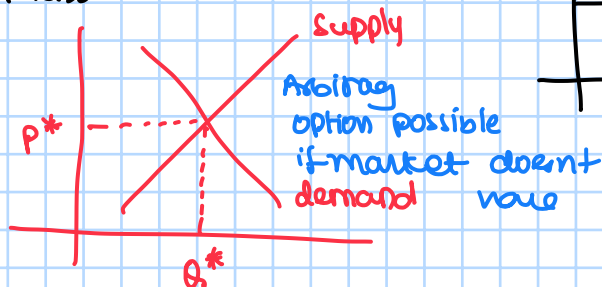
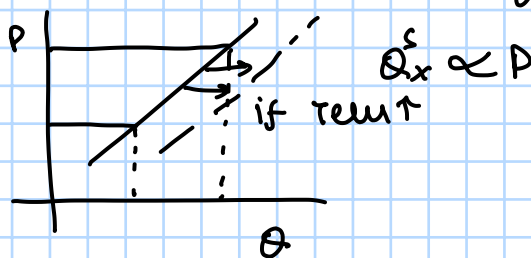
Production of comp.
ink $\uparrow$, pen $\downarrow$

$$\text{Profit} = PQ - (wL + rK)$$

$\rightarrow \max$

Technology

cost of prod.



Arbitrag
option possible
if market doesn't
have demand

13th Aug: Profit $\pi = PQ - wL - rK - \text{Rent}$

↑ Retained & or imp cost
if P, w, r are comp prices

$PQ = \text{Total sales}$
 $P \rightarrow \text{comp price of output}$
(Fair market price)
 $w, r \}$ fact

PRODUCTION DECISION:

i.e. $Q > 0$ if $\geq$

Retained profit = OPP lost

$$\text{Economic profit} = PQ - wL - rK - \text{Rent} - \text{Ret. exp} = 0$$

This is normal profit = 0 (as w, r, P are fair market price)

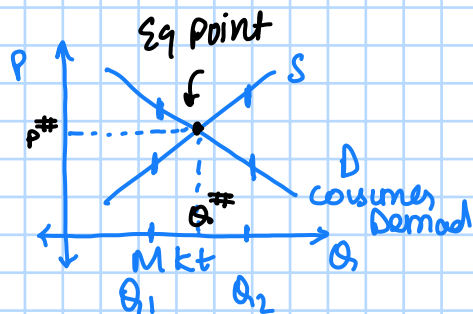
monopoly market $PQ - wL - rK - \text{Rent} > \text{imprest} / \text{Ret. earning}$

Examples of 1 firm buying vs many large, $w \downarrow$, $PQ - wL - rK - \text{Rent}$

Note: Role of comp/regulators to this does not happen, as w is not fair.

→ Ideal society

How is P, w, r determined in a comp. market?



- ① large buyers/sellers
- ② Prices adjust if market imperfection
- ③ Ideal

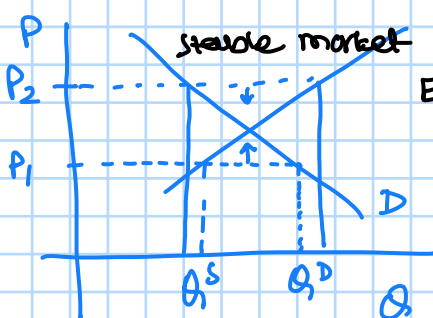
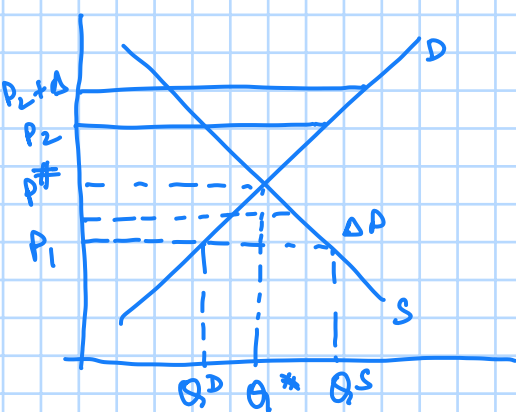
Equilibrium:
 $EO = \text{excess demand} = D(P_x, P_y, M, \theta) - S(P_x, P_z, C, \theta)$

Eq: Buyer willing to purchase and seller sell (same opp)
Stability - if not at eq point but here one market forces forcing to be at eq point, then called Stable market

for $P \neq P^*, Q \neq Q^* \rightarrow$ market in equilibrium

Note: There can be instability with eq. $\therefore$ stability and eq not connected

Unstable market - opp.



Stable market:

Excess $DO = Q^D - Q^S$
if $P' = P + \Delta P$ from seller then Excess $DO \downarrow$

(Stable market)

$$\frac{\partial ED}{\partial P_x} < 0$$

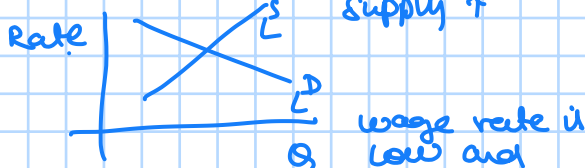
$$\frac{\partial D}{\partial P_x} - \frac{\partial S}{\partial P_x} < 0$$

→ Stable

Unstable equilibrium:

Excess $DO = Q^D - Q^S$
if $P' = P + \Delta P$ then Excess $DO \uparrow$

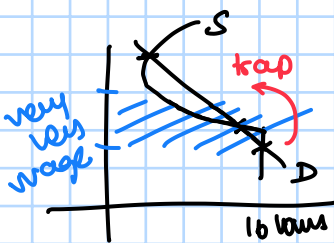
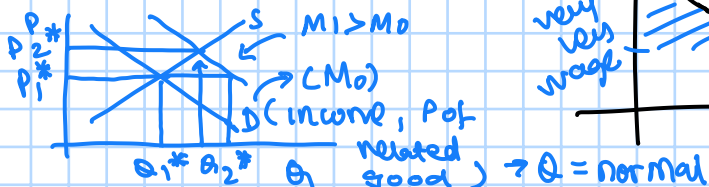
example of unstable equilibrium
labour - not getting employed, next sitting for job - any type of emp - like vodka shop
demanding labour - firms, if rate $\uparrow$, demand supply $\uparrow$



we cannot sustain livelihood $\rightarrow$ restrict labour, very low wage
← wage $\downarrow$, supply $\downarrow$

Medical expenditure:

poor per capita spend more on health than rich.

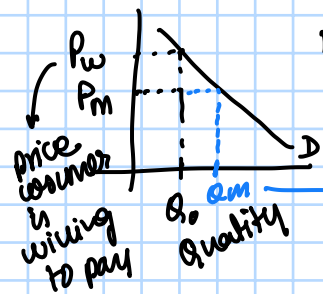


as very low

19th Aug: Quiz 1: 2nd sept Monday in class

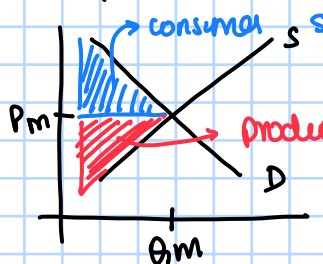
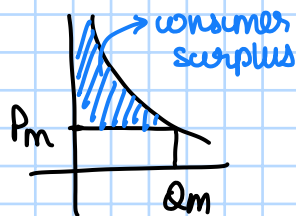
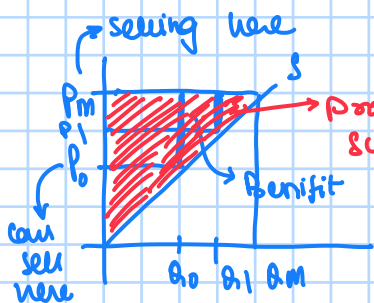
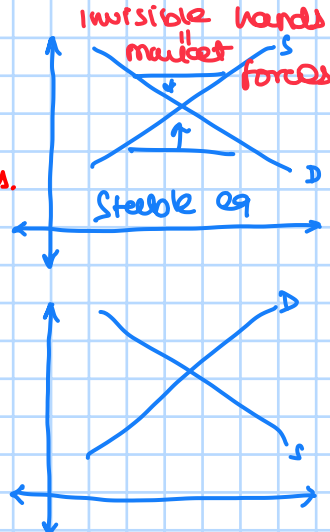
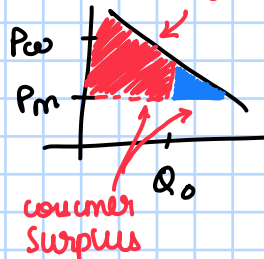
Recap: Market equilibrium: $D \rightarrow S \rightarrow$ supply ; $\frac{\partial ED}{\partial P_x} < 0$ (stable)
 $\hookrightarrow$ demand

Note: whenever there is different price than Equity, it creates welfare loss.



If P_m = market price
 then $P_w - P_m$ = benefit

Total benefit for consuming Qo good:



consumer surplus + producer surplus = welfare = CS + PS

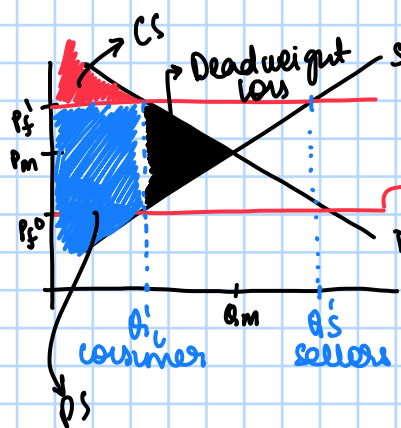
Price in comp market
 * if both producer and consumer agree
 * max welfare = CS + PS

Government:

* price ceiling: ceiling to price (max it can achieve)

* price floor: eg: min wage, min support price

Price ceiling: ① Deadweight loss, ② Excess DD

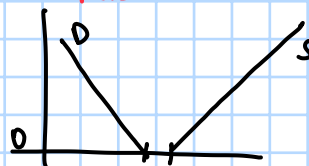


Black market

Queuing

farmer's protest

Free goods: air?
 when supply > demand at 0 price.
 water? - is water free? or we have water filter?
 - water is not free in Mumbai
 - some places like vijay-pur



consumer surplus - extra value consumer gets

producer surplus - extra value producer gets

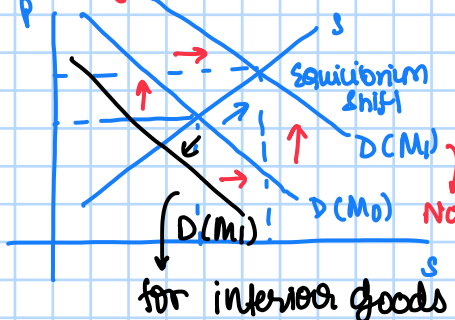
Addition of both is called welfare

Question types:

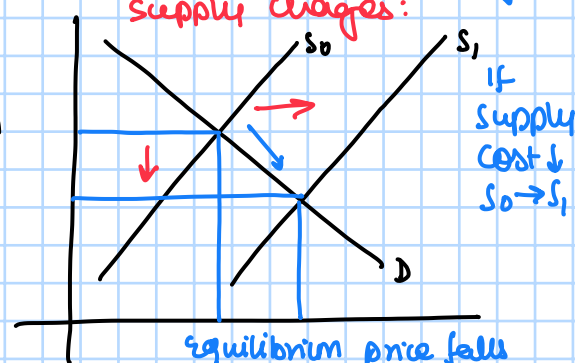
- integrate functions and get solutions
 - Normal triangles

Change in Quantity demanded

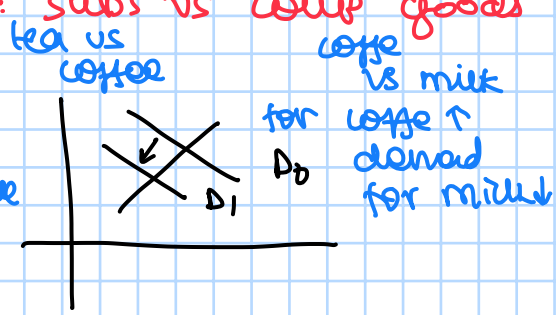
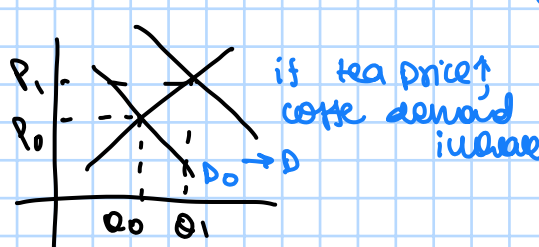
- only price change
 - if other factors change there will be shift in demand curve.



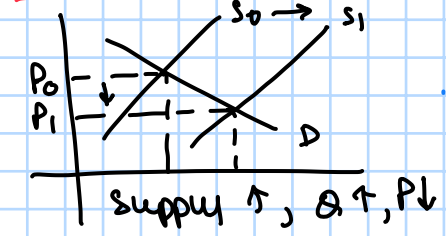
Note: good is normal good



20th Aug : Related goods : Subs vs Comp goods



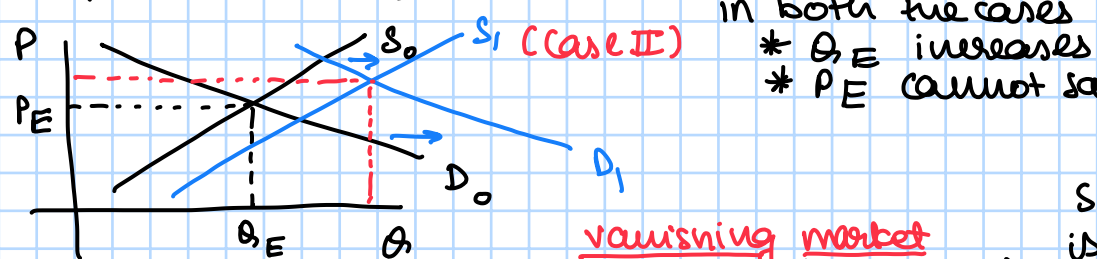
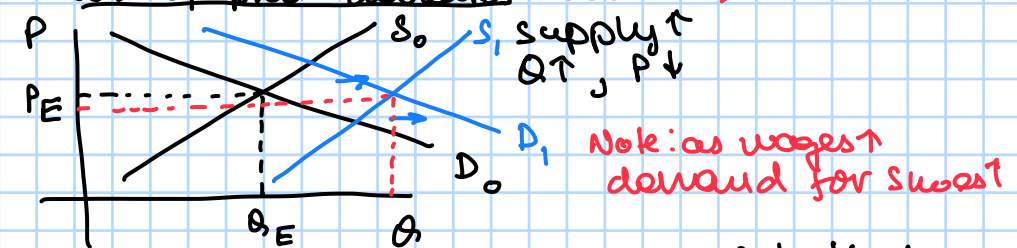
cost of prod. demand



Now due to technological innovation, productivity ↑ ⇒ wages to labour ↑ ⇒ income ↑

Question: ① What happens to price of sugar? ② What happens to eq in market?

cost of prodⁿ decreases: (case I)

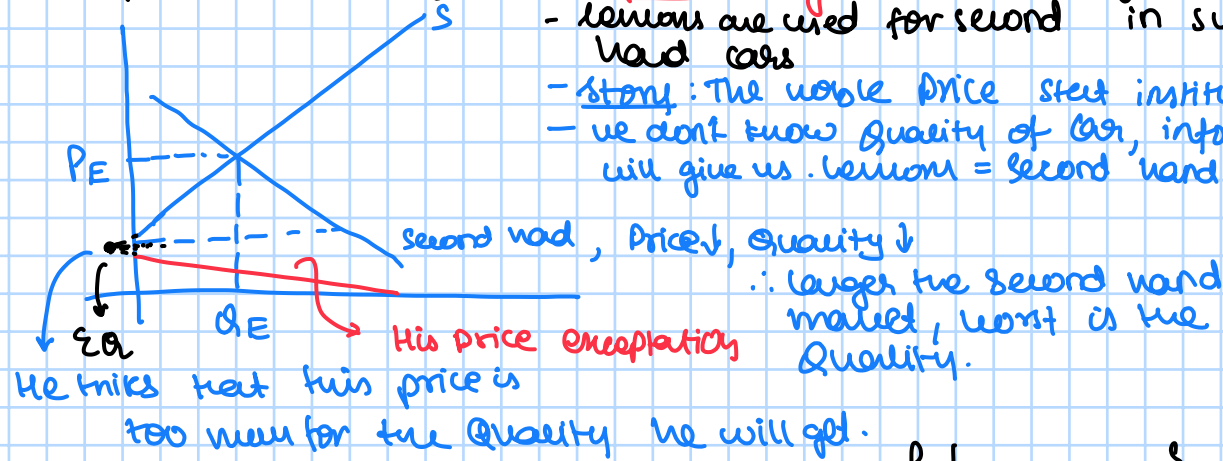


Shift in demand is more than shift in supply $P'_E > P_E$

Shift in demand is less than shift in supply $P'_E < P_E$

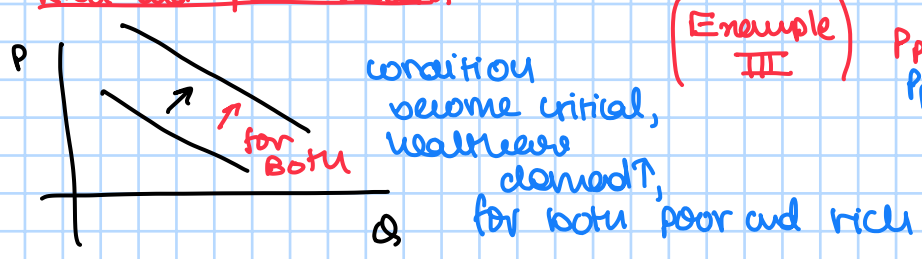
vanishing market

- lemons are used for second hand cars
- story: The noble price stick institute.
- we don't know quality of car, info from market will give us. lemon = second hand cars

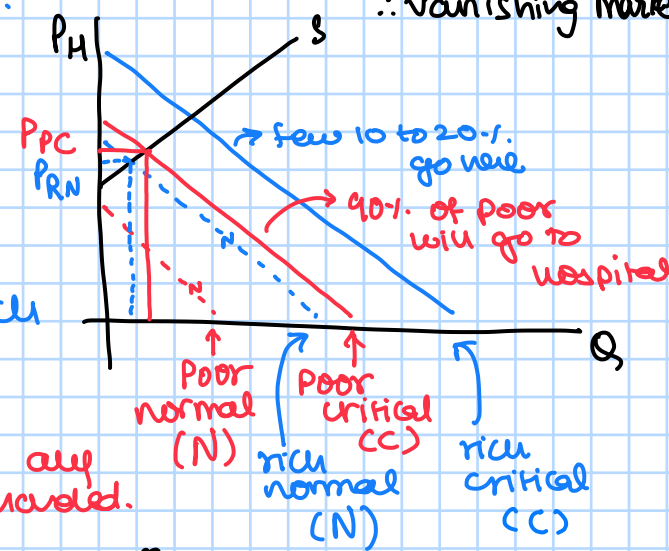


Eq point does not exist
∴ no eq point
∴ vanishing market

Rich and poor health:



(Example III)



Elasticity of demand:

Defn: % change in demand by change of any factor that affect quantity demanded.

$$EP_n = \frac{\% \text{ change in demand}}{\% \text{ change in own price}} = - \frac{\Delta Q}{\Delta P} \cdot \frac{P}{Q}$$

this is called the own price elasticity

22nd Aug:

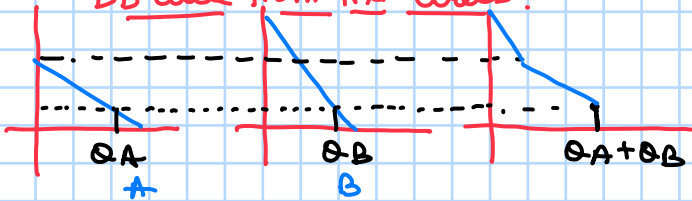
$Q_D = Q(P, M, P_{O.G.}, \Theta) \leftarrow$ Quantity demanded as function of price

$$Q_D = \alpha - \beta P + \gamma M + \delta P_{O.G.} + \Theta$$

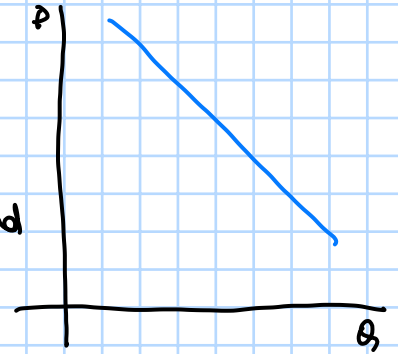
$\uparrow$ Price of good $\uparrow$ money income $\uparrow$ price of other goods (related) $\uparrow$ other factors

Direct demand fⁿ

Note: When demand curve are depicted s.t $P = a + bQ + cM + dP_{O.G.} + \Theta$
 DD curve from ind. curves:



Inverse demand function

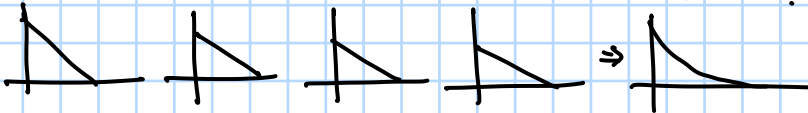


Example: $Q_D^A = 10 - P$
 $Q_D^B = 20 - 5P$ } market demand curve:

$$Q_M = \begin{cases} 10 - P & ; 4 \leq P \leq 10 \\ 30 - 6P & ; 0 \leq P < 4 \end{cases}$$



In market there are many demand curves:

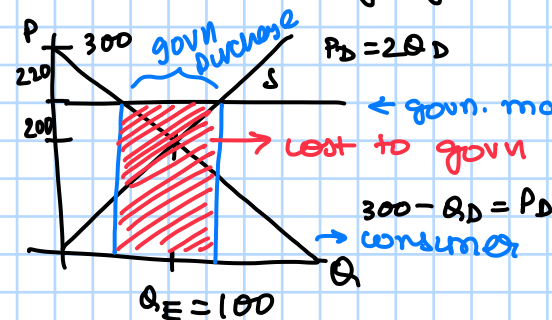


so, ind. demand curves be linear but market linear curve not true.

$$Q_M = 30 - 6P$$

minimum support price problem: (Question discussed in class)

Note: there is nothing like a good or bad policy using maths. we can only say what is going to happen.



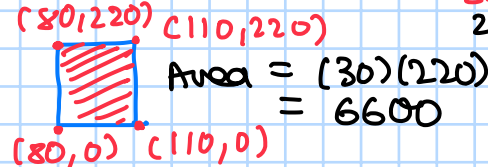
Policy A (MSP)

govt. maintains 220 (MSP)

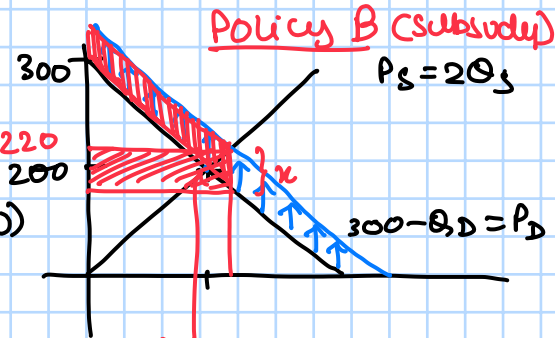
lost to govt

$$300 - Q_D = P_D$$

consumer



$$\text{Area} = (30)(220) = 6600$$



Policy B (subsidy)

$$P_S = 2Q_S$$

$$300 - Q_D = P_D$$

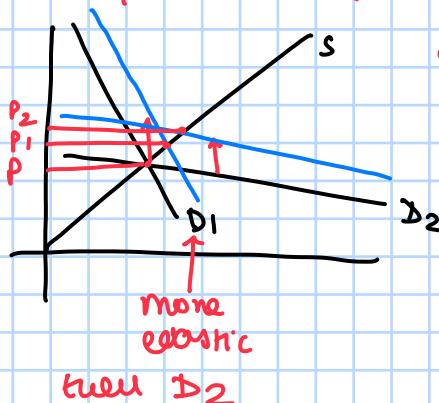
Price to govt.

lost to govt = 3300

Note: consumer surplus and producer surplus calc welfare.

Note: in policy B see that this area will be left side as right side $S > D$ so would not buy.

Elasticity of demand:



elasticity = $-\frac{\% \text{ change in demand}}{\% \text{ change in own price}}$

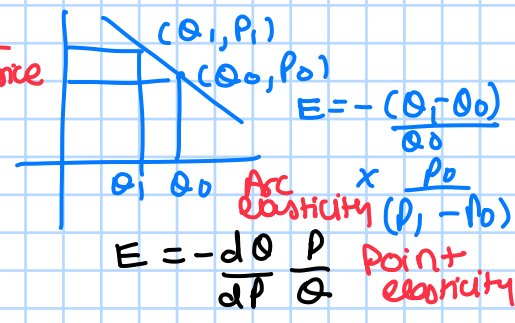
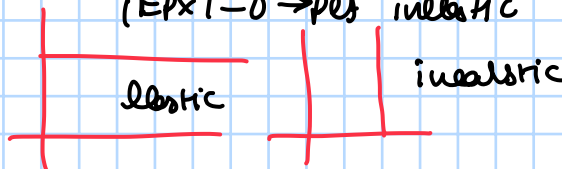
$|E_{Px}| \rightarrow \infty$ perf. elastic

$1 < |E_{Px}| < \infty \rightarrow$ elastic

$|E_{Px}| = 1 \rightarrow$ unitary elastic

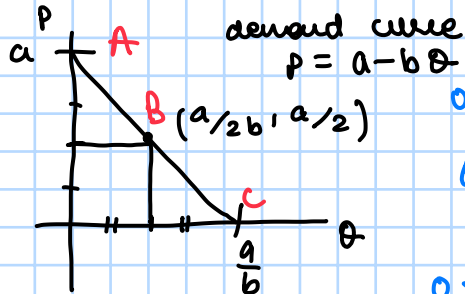
$0 < |E_{Px}| < 1 \rightarrow$ inelastic

$|E_{Px}| = 0 \rightarrow$ perf. inelastic



Point elasticity

elasticity $\uparrow$



Q	$Q = k \frac{a}{2b}$
0	0
1	$a/2b$
2	a/b

$$\epsilon_p = -\frac{dQ}{dP} \cdot \frac{P}{Q} = \left(-\frac{1}{b}\right) \left(\frac{a-bQ}{Q}\right)$$

$$\epsilon_p = \frac{a-bQ}{bQ} = \frac{a}{bQ} - 1 = \frac{2}{k} - 1$$

k	Q	ϵ_p
$k=0 \rightarrow A$	0	$ \epsilon_p \rightarrow \infty$
$0 < k < 1$ A to B	$0 < k < 1$	$ \epsilon_p > 1$
$k=1 \rightarrow B$	$k=1$	$ \epsilon_p = 1$
$1 < k < 2$ B to C	$1 < k < 2$	$ \epsilon_p < 1$
$k=2 \rightarrow C$	$k=2$	$ \epsilon_p = 0$

so for a straight line curve, elasticity will vary.

Factors affecting own price

- * Availability of substitutes
- * Percentage of consumer's Budget
- * period of adjustment.

26th Aug:

Production is technological invention

adding a new factor of production - Time

What? when? how?
 Labour / Capital
 variable
 - given all technology, we choose a technology
 L capital employed decides on scale (large/small)

Let's assume $Q = f(L, K)$
 Technically efficient

if $Q < f(L, K)$ then it is called technically inefficient

Production function

$Q \leq f(L, K)$ → function with labour and capital
 This tells us the max Q to be produced.

$Q = A + \alpha L + \beta K$ ① linear P/f

$Q = \min[L, K]$ ② Leontief P/f

$Q = AL^\alpha K^\beta$ ③ Cobb-Douglas P/f

$Q = A[\alpha L^\alpha + (1-\alpha)K^\alpha]^{1/\alpha}$ ④ Constant elasticity of substitution (CES) } input

Cost efficient - combination of input that produces the output Q at minimum cost.

Time

long run

Short run

How much labour to use and how large should be the business.

when all factors of production can be changed.

some factors cannot be changed (fixed)

concept of time varies a lot and is not same as financial year / calendar year

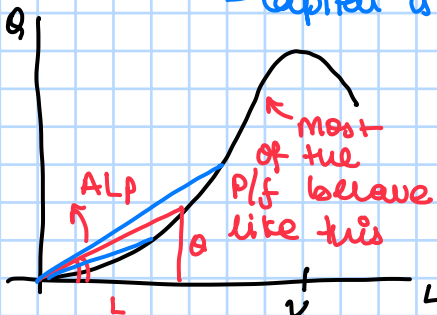
variable factor of production is a factor of production which can be varied in short run.

- labour is an example.

fixed factor of production is a factor of production which cannot be varied in short run.

- capital is an example.

Note: firm's decision is to decide on K, L in long run, after that a particular scale for short run.



so in all P/f - short run K is fixed
 P/f - long run K, L is variable

after scale - return to factor

Note: Also labour hours can be used (same curve)

It doesn't flatten after 100 unit - max

200 unit - same output not possible

Technology ≠ Rationality

after 100 - the Q ↓ as labour increases

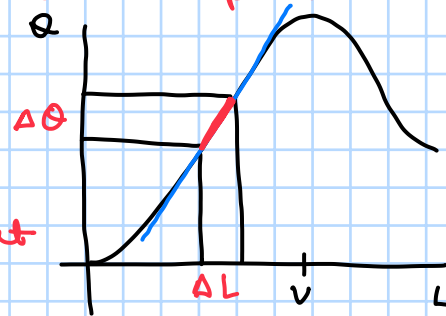
Productivity of labour: Amount of output produced by a unit of labour

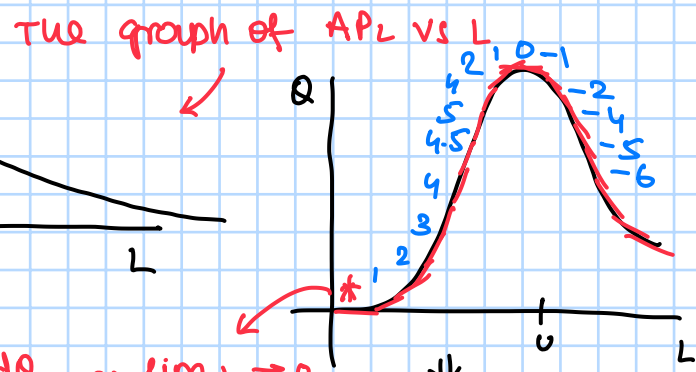
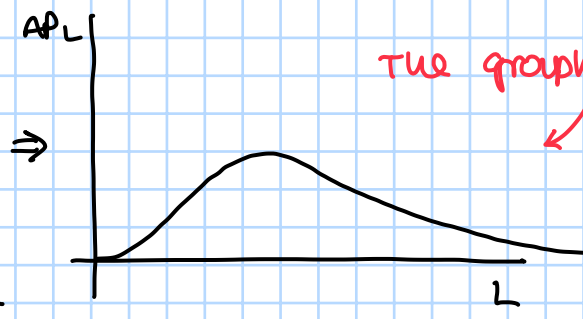
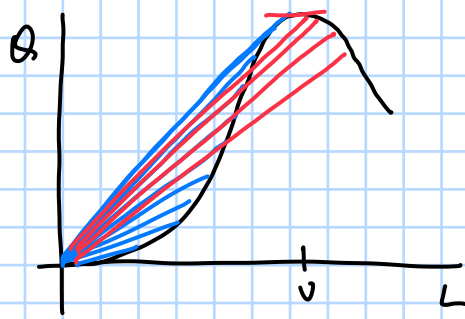
Average $AP_L = \frac{Q}{L}$ → total output produced / Amount of labour
 → labour at that point

definition of mean

Marginal product of labour: $\frac{\Delta Q}{\Delta L}$
 $\lim_{\Delta L \rightarrow 0} \frac{\Delta Q}{\Delta L} = \frac{dQ}{dL}$

Slope at that point





$$APL = \frac{Q}{L}$$

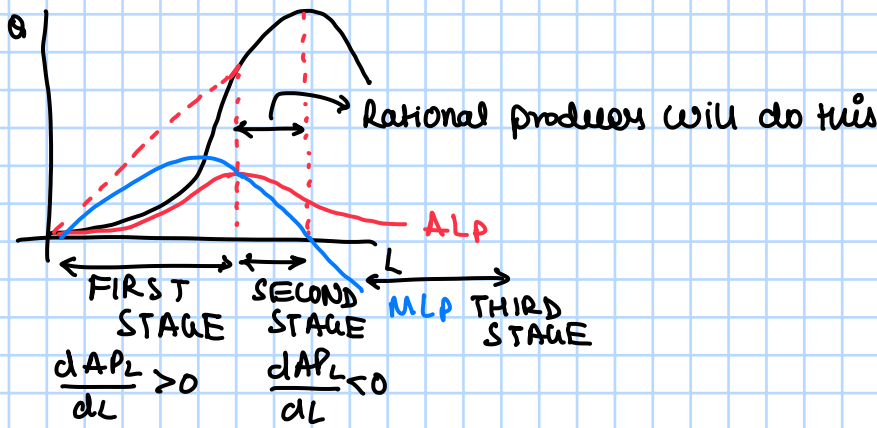
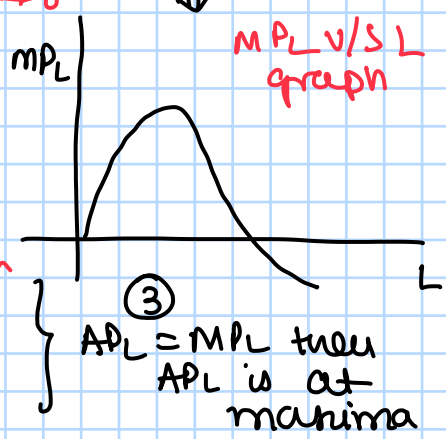
$$\frac{dAPL}{dL} = \frac{L \frac{dQ}{dL} - Q}{L^2} = \frac{1}{L} \left[\frac{dQ}{dL} - \frac{Q}{L} \right]$$

Note: $\frac{dQ}{dL}$ as $\lim L \rightarrow 0$
 $\frac{dQ}{dL} \rightarrow \infty$

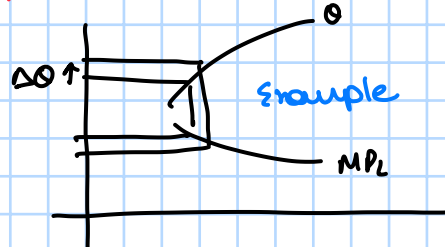
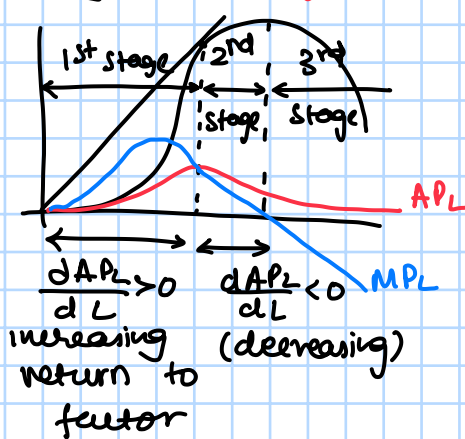
$$\frac{dAPL}{dL} = \frac{1}{L} [MP_L - APL]$$

① $\therefore$ if marginal product > average product, $\frac{dAPL}{dL} > 0$ on

② opposite - $APL > MPL$, then APL is decreasing

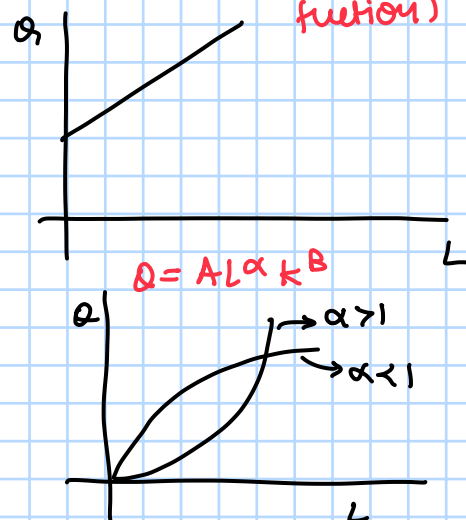


27th Aug: Quiz - objectives, application based



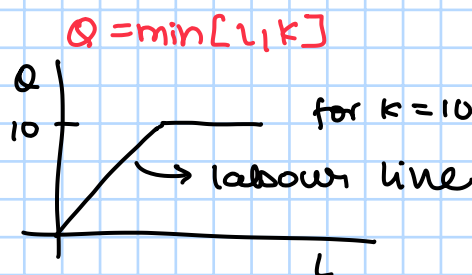
$$Q = A + \alpha L + \beta K$$

linear prod. function



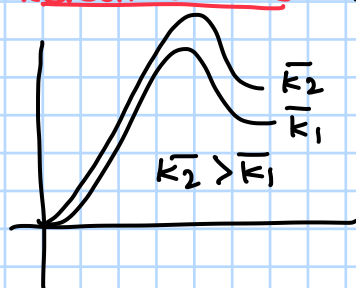
$$Q = A[\alpha L^\alpha + (1-\alpha)K^\alpha]^{\frac{1}{\alpha}}$$

do (HW)



Note: Return to factor is shortterm (in this case K is fixed)

Return to scale - is a longterm factor, deals with change in capital stock



Both K, L variable is concept of Return to change.

$(\Delta K = \Delta L) < \Delta Q$ - increasing return to scale
 $(\Delta K = \Delta L) > \Delta Q$ - dec. return to scale
 $(\Delta K = \Delta L) = \Delta Q$ - const. return to scale

Explicit cost - fixed / known cost - land / labour / capital

Implicit cost - unobservable cost - Ent (firm pays Ent) - opportunity cost of Ent.

$$\text{Economic cost} = \text{Exp cost} + \text{imp cost}$$

$$\text{Economic profit} = \text{Total rev} - \text{Exp cost} - \text{imp cost}$$

This is important

$$\text{Economic profit} = \text{Accounting profit} - \text{imp cost}$$

Remember:

fair condition

$$\text{Economic profit} = 0$$

$$\text{Accounting profit} = \text{imp cost}$$

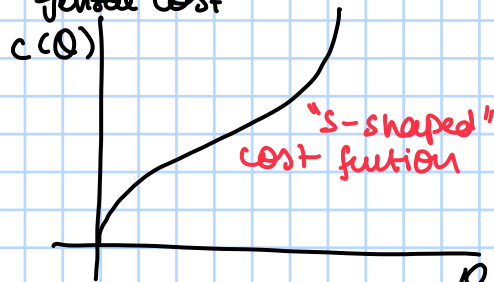
Return to scale

courses of firm earns this profit)

Economic profit = 0 if everything at fair value.

Economic rent: if economic profit > 0 (profit that does not belong to us)

only explicit cost: cost = fixed cost + variable cost



Not good in economics

does not change in short run

change in short run

If we do not produce we get back our

Some fixed cost = 0

$$C(L, K) = rK + wL$$

$$C(L, E) = rE + wL$$

If Production = 0 (stops) still registration fee ≠ 0
 No effect on business (a type of fixed cost)

SUNK COST

- cost to do business but no effect on business.

By producing or not-producing still will cost the.

it cannot be changed

Example - Booked a ticket, then Quiz → should come to quiz



If at this point I do not produce, $K, L = 0$ but still sunk

QUESTION from slides: Failure 10,000 €



6000	→ sunk cost
4000	→ fixed cost

After 1 month
we cannot sell
and get even 0 €
∴ Sunk cost = 10,000

AVC, MC with AP MP:

Average cost

$$AC = \frac{W}{Q} + \frac{r}{Q}K$$

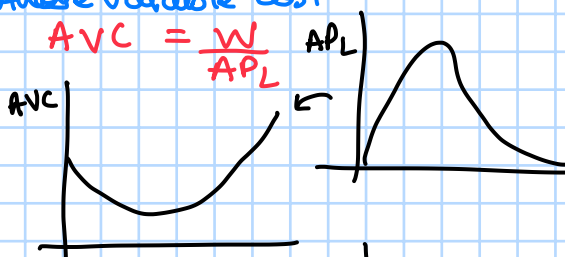
$AP_L \neq 0$
 $AP_K \neq 0$

← $\frac{AP_L}{Q}$ →
Average
variable
cost

← $\frac{AP_K}{Q}$ →
Average
fixed cost

Average variable cost

$$AVC = \frac{W}{AP_L} \cdot \frac{1}{Q}$$



Average fixed cost

$$AFC = \frac{r}{AP_L} \cdot \frac{1}{Q}$$

$$AFC = \frac{rK}{Q}$$

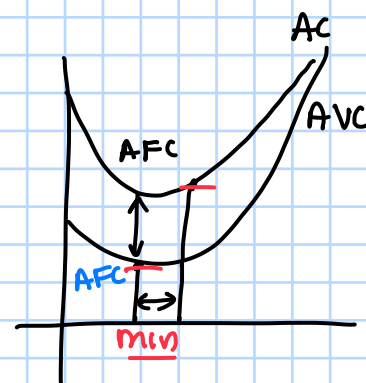
$$AP_L \cdot Q = rK$$



$$C = rK + WL$$

$$\frac{C}{Q} = \frac{rK}{Q} + \frac{WL}{Q}$$

$$AC = \frac{r}{AP_L} + \frac{W}{AP_L}$$



29th Aug :

Relationship b/w Production fn and cost function

$$TC = VC + FC$$

$$AC = \frac{TC}{Q} = \frac{VC}{Q} + \frac{FC}{Q} = AVC + AFC$$

$$MC = \frac{dTC}{dQ} = \frac{dVC}{dQ} \leftarrow \text{as FC does not change}$$

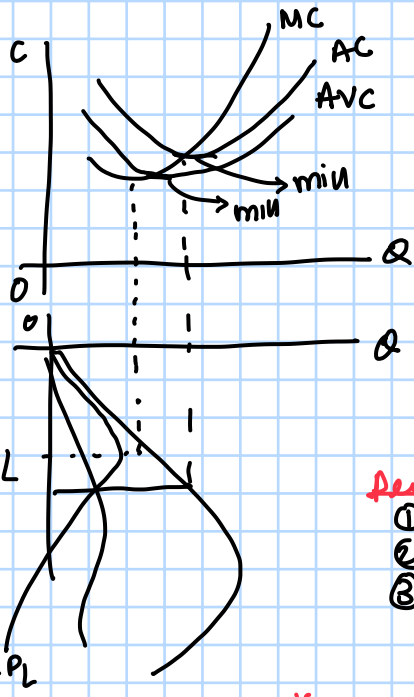
$$= \frac{w}{MP_L}$$



x wrong - see why

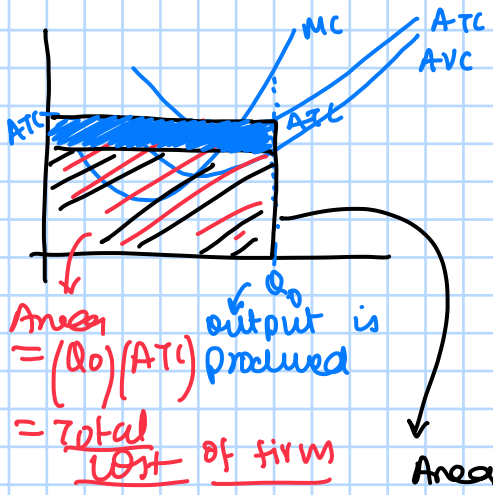
$$\frac{dATC}{dQ} = \frac{1}{Q} [MC - ATC]$$

$$\frac{dAVC}{dQ} = \frac{1}{Q} [MC - AVC]$$



Micro diagram

min of AC will be after AVC.
(Note this in graph)
(and also after MC attains min)



Average = $(Q_0)(ATC)$ produced
= Total cost of firm

Blue area = Total fixed cost of firm

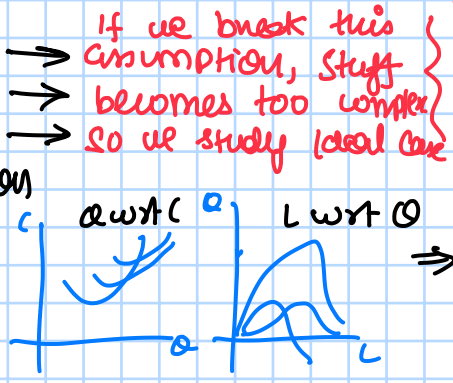
Area = $(Q_0)(AVC)$
= Total variable cost of firm

Perfect competition :

- ① perfect comp market
- ② no market power
- ③ no barriers

If monopoly ① monopoly - only one / only producer
② 'different' / niche product - differentiated product
(sugar example)

Every society in world should try to make this / get this assumption correct.
no rent seeking activity



Perfect competition this is not there
Not a single producer but put a stop / barrier.
This assumption is very restrictive

$$\max PQ - C(Q)$$

(max profit)

$$(PQ - C(Q)) = \text{profit}$$

to max this

$$\pi = PQ - C(Q)$$

$$\frac{d\pi}{dQ} = P - \frac{dC(Q)}{dQ} = 0$$

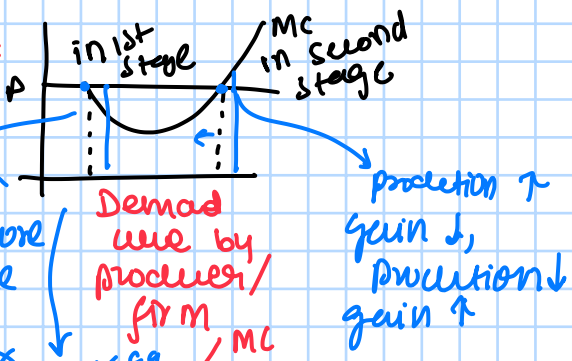
P is marginal cost

$$\frac{\partial^2 \pi}{\partial Q^2} < 0$$

$$\Rightarrow -\left(\frac{d^2 MC}{dQ^2}\right) < 0$$

$$\frac{d}{dQ} MC > 0$$

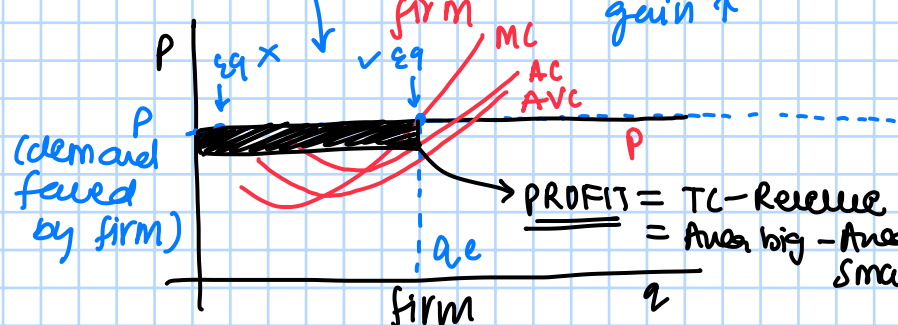
Second stage :



as prod ↑
gain more
∴ unstable

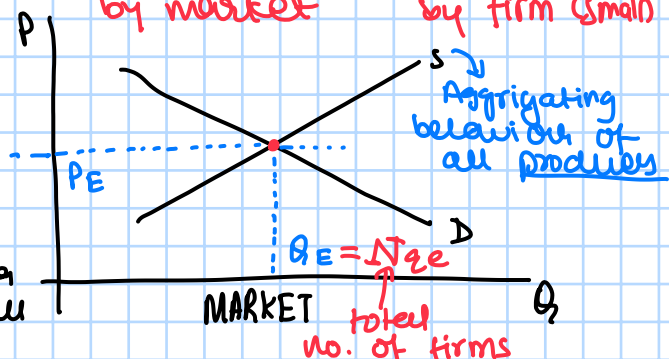
Demand curve by producer / firm

production ↑
gain ↓, production
gain ↑



MARKET

Q ← Quantity by market

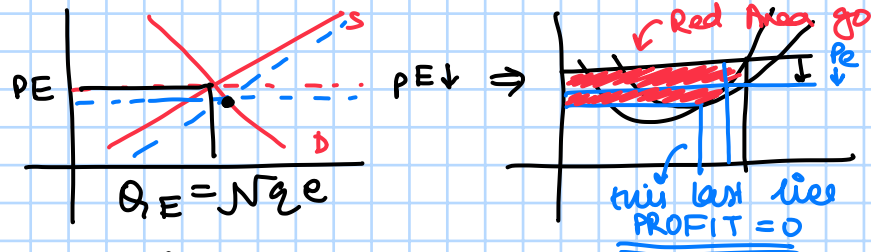


FIRM
q ← quantity by firm (small)

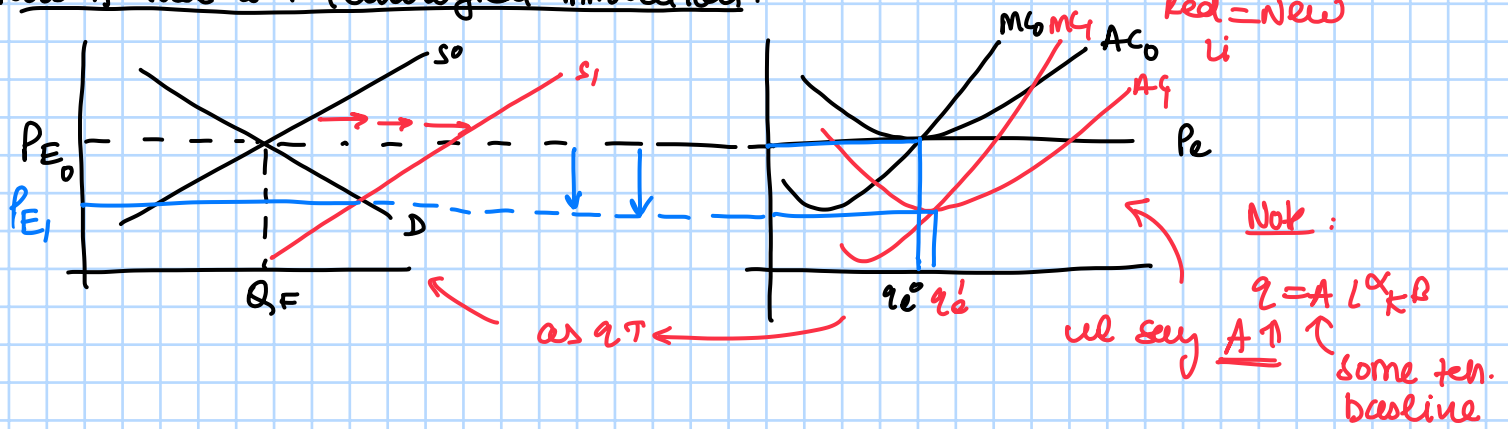
Aggregating behaviour of all producers

Q_E = N q_E
total no. of firms

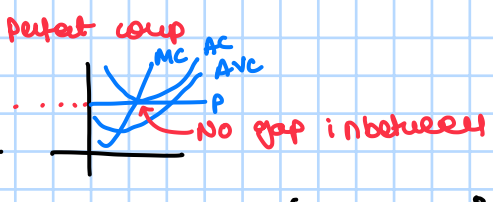
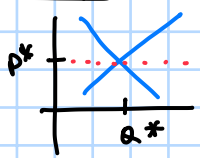
If there is profit, $N \uparrow$ as $N \uparrow$, the $S \rightarrow$ and $P^E \downarrow$



Now if there is a technological innovation:



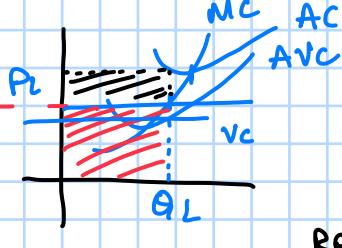
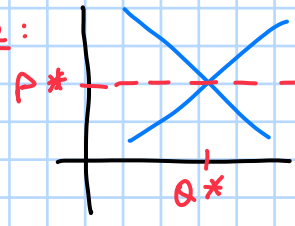
q^m sept:



market determines price, firm uses it

Note: If there is a profit, more firms enter and as $Q^* = \sqrt{N}q$
 $\rightarrow \sqrt{N} \uparrow$

Loss side:

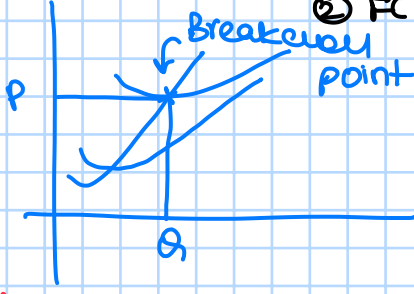


Revenue =
 Total cost =
 = VC + FC

Here in case of loss making means revenue < 0
 $\rightarrow \text{Revenue} < 0$

Note: If we stop production, we don't have to pay VC

- firm stops producing
- $\therefore$ ① VC = 0
- ② FC (does not change)



This happens till it goes to breakeven point

- ① Firms leave $\rightarrow$ if P is below
- ② Firms keep on going

$Q = \sqrt{N}q$
 as $\sqrt{N} \downarrow$
 $Q \downarrow$

Note: in this adjustment, capital is fixed, so this is a shortrun adjustment and not a long term adjustment.

shutdown point - $P < \min(AVC)$ then firms shutdown

if Revenue covers FC - shutdown
 Revenue covers some FC - till breakeven point

See that $P = MC$

competitive equilibrium $\rightarrow$ No incentive to enter or exist
 fair distrib. $\leftarrow$ then $P = MC = \min AC$
 to every factor of production
 zero profit

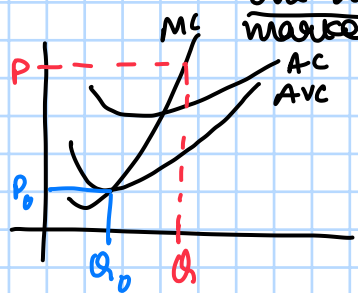
If rent seeking activities then $\rightarrow$ do not happen.

If every producer gets rent on ownership (Economic profit > 0) then there will be exploitation. In India (40% GDP with 1000 families)
 $\rightarrow$ China AI, e-commerce example

Having more profit $\Rightarrow$ Having more innovation

Supply function of a firm:

One-to-one relationship b/w the price the firm faces in the market and the quantity it supplies.

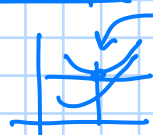


Note: $S(q) = \begin{cases} q(P \text{ at } MC) & ; P > P_0 \\ 0 & ; P \leq P_0 \end{cases}$

stop production as P is less than $\min(AVC)$

Example Question
 Market D & market S given, find (p^*, q^*)
 find $MC = P^*$
 so q^* found
 then $N = \frac{q^*}{q}$

Question example: $ATC \leftarrow$ determination

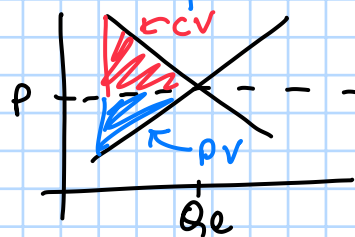


$\frac{C(q)}{q}$, minimise it to get

$$q^e = 2, \quad ATC(2) = 100$$

$$\therefore p^e = 100$$

No entry / exit
(Break-even point)



put p^e in $D(Q), S(Q)$

to get $Q^E = 980$

$$\text{and firms} = \frac{980}{2} = 490 \text{ firms}$$

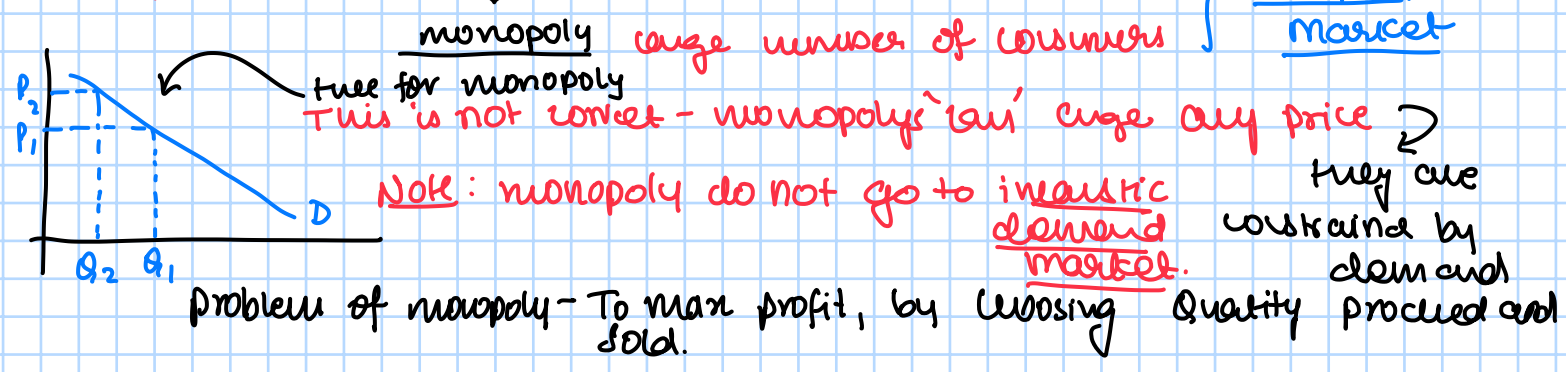
No deadweight loss

But: there will be deadweight loss in monopoly

10th Sept:

monopoly - One producer or seller in the market

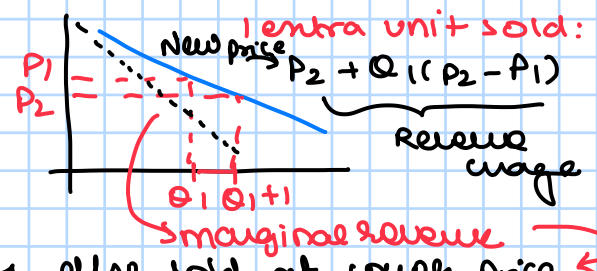
monopoly market



Profit = $PQ - C(Q)$ where demand function is $P(Q)$

$$\pi = P(Q)Q - C(Q)$$

Let's see if firm produces 1 more unit of good:

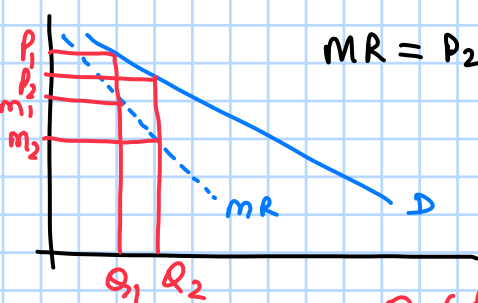


marginal revenue = $P_2 + Q_1(P_2 - P_1)$

$MR = P_2 + Q_1(P_2 - P_1)$
 All previous units also sold at lower price
 Negative

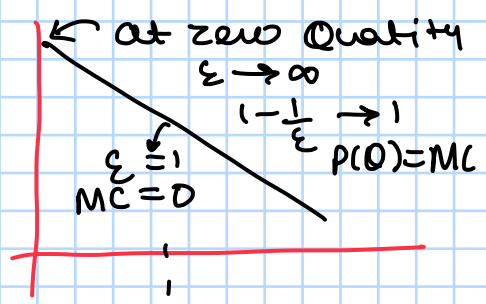
$MR = P_2 + Q_1(P_2 - P_1)$

at $Q_1 = 0$ $MR = P$
 $\therefore$ line intersects and then less than the demand function.



$$\max \pi = P(Q)Q - C(Q)$$

$$\frac{d\pi}{dQ} = \underbrace{P(Q)}_{\text{marginal revenue}} + Q \underbrace{\frac{dP(Q)}{dQ}}_{\text{marginal cost}} - \frac{dC(Q)}{dQ} = 0$$



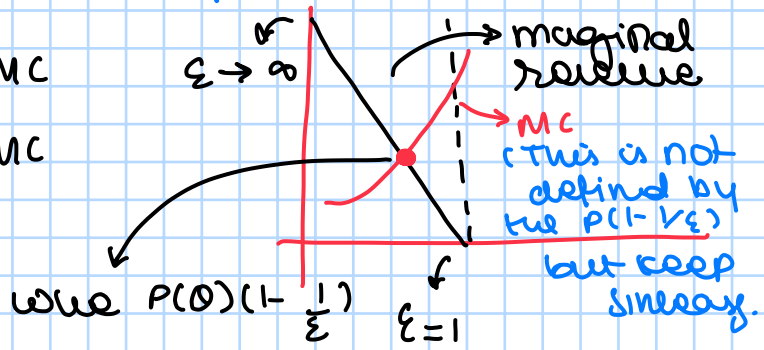
$$0 = P(Q) \left[1 + \frac{Q}{P(Q)} \frac{dP(Q)}{dQ} \right] - MC$$

$$= P(Q) \left[1 - \left(\frac{1}{\left(\frac{dQ}{dP} \right) \left(\frac{P}{Q} \right)} \right) \right] - MC$$

$$= P(Q) \left[1 - \frac{1}{\text{elasticity}} \right] - MC$$

$$= P(Q) \left[1 - \frac{1}{\epsilon} \right] - MC$$

$$\Rightarrow MC = P(Q) \left[1 - \frac{1}{\epsilon} \right]$$



$\therefore$ if $MC > 0$, then $1 - \frac{1}{\epsilon} > 0$
 $\Rightarrow \epsilon > 1$

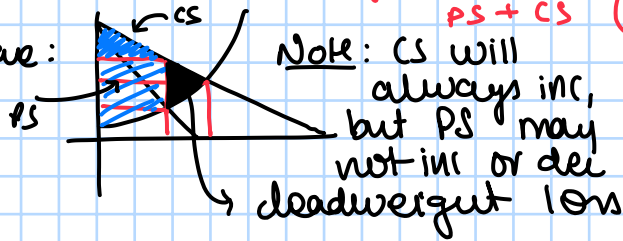
Rational profit max. monopolies will always sell in a elastic market

If we impose perfect competition here, supply decision by MC, then it will be imposed when $D = MC = P$

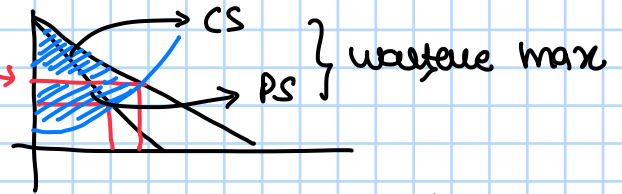


Note: under perfect comp. the welfare will be $PS + CS$

monopoly welfare:



Note: CS will always inc, but PS may not inc or dec



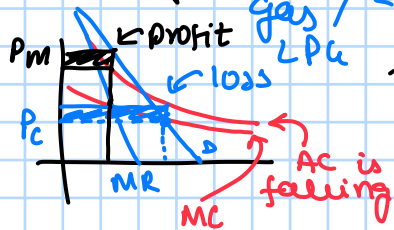
Note: If $P \neq MC$, then economic profit > 0

is monopoly always bad?

Natural monopoly

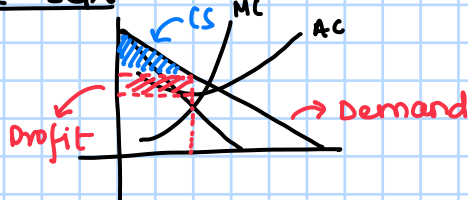
Eg: utility producers
have large fixed cost
AC is falling

hill
near
good



perfect comp will not sustain, but monopoly would.

12th Sept:



Assume ① monopoly

② together they sell goods/couldn't cheaper

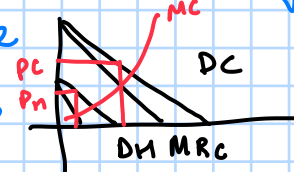
price discrimination

- Not always possible for firm
- Due to different demand

London tube example
15 pounds ticket
vs 21 pounds ticket

what conditions
this is not done
small commercial
unit - uses household
to save money

electricity bill example
corporate vs
house



Peak load pricing
2 different demand
so 2 different pricing

legal system strong we cannot do this /
detect it using some mechanism that deters them

Third degree price discrimination:

- Doctors
- Lawyers

market 1: no doctor region, he is only supplier - monopoly - inelastic

market 2: multiple doctors available - not a monopoly - elastic

one more example: specialised doctor - inelastic demand, if
service as normal doctor - elastic demand

$P_1(Q_1) \leftarrow$ elastic

$P_2(Q_2) \leftarrow$ inelastic

$$\text{profit } \pi = P_1(Q_1)Q_1 + P_2(Q_2)Q_2 - c(Q_1 + Q_2)$$

$$\frac{\partial \pi}{\partial Q_1} = P_1 \left[1 - \frac{1}{\epsilon_1} \right] - c'(Q_1 + Q_2) = 0$$

$$\Rightarrow P_1 \left[1 - \frac{1}{\epsilon_1} \right] = c'(Q_1 + Q_2) = MC$$

$$\text{sim } P_2 \left[1 - \frac{1}{\epsilon_2} \right] = MC$$

$$P_1 \left(1 - \frac{1}{\epsilon_1} \right) = P_2 \left(1 - \frac{1}{\epsilon_2} \right)$$

$$\frac{P_1}{P_2} = \frac{\left(1 - \frac{1}{\epsilon_2} \right)}{\left(1 - \frac{1}{\epsilon_1} \right)}$$

$$\epsilon_1 > \epsilon_2 \Rightarrow \frac{1}{\epsilon_2} > \frac{1}{\epsilon_1}$$

$$\Rightarrow -\frac{1}{\epsilon_2} < -\frac{1}{\epsilon_1}$$

$$\Rightarrow 1 - \frac{1}{\epsilon_2} < 1 - \frac{1}{\epsilon_1}$$

$$\Rightarrow \frac{P_1}{P_2} < 1$$

The calculation
means that
with inelastic
demand $P >$

elastic demand

people in sum $\rightarrow$ can go to market 2

not possible as
sum people can go and
take less money service

elastic
market

inelastic
market

But for specialisation case differentiation can be achieved

If consumer cannot take arbitrage difference we can have third
degree price discrimination.

2nd degree price discrimination - Block pricing

per unit price $\leftarrow$ Bundling goods together
is low

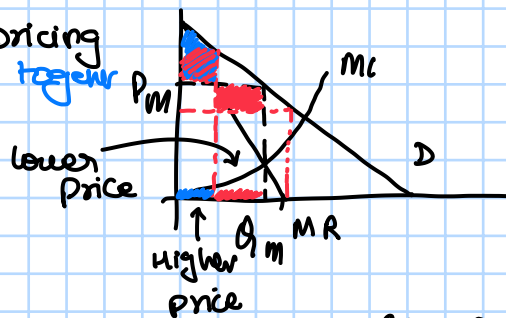
$$P = 100 - Q$$

monopoly selling gets profit

$$\pi = (100 - Q)Q - Q^2$$

$$\pi = (100 - Q)Q - Q^2 \quad c = Q^2$$

$$Q_M^* = 25 \quad P_M^* = 75$$



producer welfare $(Q - Q_1) - (Q_1 - Q_2)$
profit from bundle

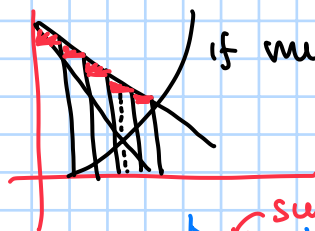
$$\pi = (100 - Q_1)(Q_1) + (100 - Q_2)(Q_2 - Q_1) - Q^2$$

$$Q_1^* = \frac{100}{7} \quad Q_2^* = \frac{200}{7}$$

profit under monopoly

$$\pi = (100 - 25)25 - 25^2$$

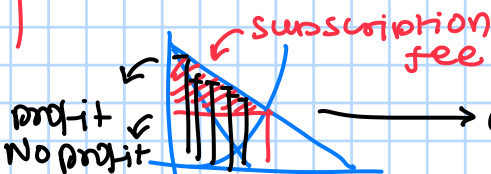
profit under bundling > profit under monopoly



if multidevands and

if monopoly know the
exact value of good - 1st degree

Amazon prime - fee, new movies you
have to pay more



only monopolies can do this

